






SARAH JOHNSON

CONTACT

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KEY SKILLS

- Cost reduction and elimination
- Strategic business planning
- Team leadership and motivation

PROFESSIONAL DEVELOPMENT

- Project Management Professional (PMP), Project Management Institute (PMI)
- CBM, Association of Professionals in Business Management (APBM)
- Certified Manager (CM), Institute of Certified Professional Managers (ICPM)

ABOUT ME

A seasoned business manager with a strong academic background from Harvard Business School and Massachusetts Institute of Technology, and extensive experience in top consulting firms like Bain & Company and PricewaterhouseCoopers. Proven track record in developing and implementing business strategies, managing teams, and overseeing financial management, resulting in increased revenue, improved productivity, and cost savings.

PROFESSIONAL EXPERIENCE

Business Manager

Bain & Company, Boston, MA | June 2017 to present

- Developed and implemented a new business strategy that increased department revenue by 20% within the first year
- Motivated a team of 10 employees to improve overall productivity by 15%
- Oversaw a \$5 million department budget, consistently staying within budget while maximizing resource allocation

Assistant Business Manager

PricewaterhouseCoopers, San Francisco, CA | May 2015 to June 2017

- Co-developed business strategies that contributed to a 10% increase in company market share
- Coordinated a team of five employees, improving project completion rate by 25%
- Assisted in managing a \$2 million project budget, implementing cost-saving measures that reduced expenses by 5%

EDUCATION

MBA

Harvard Business School, Boston, MA

BS in Business Management

University of California, Berkeley, CA

Master of Science (MS) in Management

Massachusetts Institute of Technology, Cambridge, MA