



RAHEEM RICHARDSON



Highly skilled management consultant with a proven track record in project management, business strategy development, and client relationship management, with significant achievements in increasing operational efficiency and annual revenue for clients.

CONTACT

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EDUCATION

MBA, HARVARD BUSINESS SCHOOL, Boston, MA

Bachelor of Organizational Leadership, STANFORD UNIVERSITY, Stanford, CA

PROFESSIONAL EXPERIENCE

Senior Management Consultant, Deloitte, Boston, MA

June 2018 to present

- Led a team of junior consultants on a major project for a Fortune 500 company, resulting in a 20% increase in operational efficiency
- Developed and implemented a new business strategy for a client in the retail sector, leading to a 15% increase in their annual revenue
- Fostered strong relationships with key clients, resulting in a 30% increase in repeat business for the firm

Management Consultant, Bain & Company, London, UK

July 2016 to May 2018

- Managed a project for a major health care client, implementing a new IT system that improved patient data management and reduced administrative costs by 25%
- Conducted in-depth market and competitor analysis for a client in the automotive industry, providing insights that informed their new product development strategy
- Coordinated a team of consultants on a project for a financial services client, meeting all project milestones and delivering the project on time and under budget

KEY SKILLS

- Business strategy development
- Client relations
- Project management

PROFESSIONAL DEVELOPMENT

- PMP, Project Management Institute
- CMC, Institute of Management Consultants USA
- CBAP, International Institute of Business Analysis