

LG

Linda Green

A renewable energy business development manager with nine years of experience securing funding, forming strategic partnerships, and driving sustainability initiatives in solar and wind energy.

CONTACT



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LinkedIn | Portfolio



San Diego, CA 92101

KEY SKILLS

- Renewable energy sales
- Power purchase agreements (PPAs)
- Government incentives and grants
- Investor relations
- Market feasibility studies

Professional Experience

BUSINESS DEVELOPMENT MANAGER – RENEWABLE ENERGY | GREENFUTURE SOLUTIONS, SAN DIEGO, CA

JUNE 2019 - PRESENT

- Secured over \$50 million in funding for solar and wind energy projects through investor partnerships and government grants
- Negotiated long-term PPAs with corporate clients, reducing carbon emissions by 35% across participating organizations
- Led expansion into new markets, increasing the company's clean energy footprint by 45%

BUSINESS DEVELOPMENT ASSOCIATE | ECOTECH RENEWABLES, SAN DIEGO, CA

JULY 2015 - JUNE 2019

- Conducted feasibility studies for large-scale solar farms, leading to a 30% increase in successful project approvals
- Built relationships with policymakers and environmental groups, securing regulatory support for sustainability projects
- Developed marketing campaigns that improved public awareness and increased residential solar adoption by 20%

Education

- Bachelor of Science (B.S.) in Environmental Science
University of California, San Diego, CA | April 2011 - August 2015

Certifications

- Certified Renewable Energy Professional (REP) | Association of Energy Engineers | February 2016