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# Jonathan Lee

Experienced high-end restaurant server with over seven years of serving VIP clients in luxury settings. Expert in menu knowledge, upselling, and crafting personalized dining experiences for top-tier clientele.

## Location

Miami, FL 33101

## Phone

(333) 567-1234

## Email

jonathanlee@email.com

## Website

Linkedin | portfolio

## Education

Miami-Dade College, Miami, FL  
March 2015  
Associate Degree in Hospitality  
Management

## Key Skills

- Upselling
- Fine dining etiquette
- Wine and food pairing expertise
- VIP guest relations
- Team collaboration

## Professional Experience

Server, Oceanfront Prime Steakhouse | Miami, FL  
March 2018 - Present

- Provided exceptional service to high-net-worth clients, consistently exceeding monthly sales goals by 25%
- Recommended wine and food pairings from an extensive menu, leading to a 20% increase in beverage sales
- Maintained excellent guest satisfaction ratings by anticipating guest needs and providing a personalized experience

Server, The Crystal Room | Miami, FL  
June 2015 - February 2018

- Upsold gourmet menu items and exclusive wine selections, contributing to a 15% increase in check totals
- Collaborated with chefs and sommeliers to design and present seasonal tasting menus, enhancing guest engagement
- Managed tables of high-profile guests, ensuring privacy and exceptional service

## Certifications

- ServSafe Alcohol Certification, May 2016
- Certified Sommelier (Level 1), June 2017