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# Grace Thompson

I am a business development analyst with four years of experience driving market expansion and strategic growth initiatives. I excel at identifying new opportunities and using data insights to increase revenue.

## CONTACT



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LinkedIn



San Francisco, CA 94105

## KEY SKILLS

- Market analysis
- Strategic growth
- Opportunity identification
- Data-driven decision-making

## PROFESSIONAL EXPERIENCE

BUSINESS DEVELOPMENT ANALYST | INNOVATECH, SAN FRANCISCO, CA  
MAY 2020 – PRESENT

- Identified emerging market trends that resulted in a 10% revenue increase.
- Developed strategic initiatives that expanded the customer base by 20%.

MARKET RESEARCH ASSOCIATE | PACIFIC GROWTH SOLUTIONS, SAN FRANCISCO, CA  
JANUARY 2018 – APRIL 2020

- Conducted comprehensive market research to inform product launch strategies.

## EDUCATION

- Bachelor of Business Administration, San Francisco State University, San Francisco, CA | May 2018