





# Olivia Chen

## Boutique Sales Associate

Boutique sales associate with four years' experience delivering personalized style consultations and driving sales in upscale fashion settings.

### CONTACT

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### KEY SKILLS

- Personal styling consultations
- Visual display design
- Inventory management

### PROFESSIONAL EXPERIENCE

BOUTIQUE SALES ASSOCIATE | GUCCI, SAN FRANCISCO, CA  
MAY 2020 – PRESENT

- Exceeded monthly targets by 25% through one-on-one style sessions.
- Curated window displays that increased foot traffic by 18%.

SALES ASSOCIATE | NORDSTROM, SAN FRANCISCO, CA  
JUNE 2018 – APRIL 2020

- Boosted accessory sales by 20% with targeted product pairings.
- Assisted in quarterly inventory counts, achieving 99% accuracy.

### EDUCATION

- BA in Fashion Merchandising  
Academy of Art University, San Francisco, CA | May 2018