

Allison Rosenberg

Director of Clinical Operations

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Profile

A highly skilled director of clinical operations with a strong background in health care management, clinical trials, and team leadership. Proven track record in managing large-scale clinical operations, ensuring regulatory compliance, and leading high-performing teams at renowned pharmaceutical companies like Gilead Sciences and Pfizer.

Professional Experience

Director of Clinical Operations | Gilead Sciences | Foster City, CA

January 2018 – Present

- Managed over 20 clinical trials, ensuring all were conducted by regulatory standards and protocols, resulting in a 100% compliance rate
- Led a team of 30 clinical operations staff, providing training and performance evaluations and maintaining a high-performing, motivated team
- Executed a multimillion-dollar budget for clinical trials and operations, consistently keeping operations within the allocated budget and reducing costs by 15%

Clinical Operations Manager | Pfizer | New York, NY

June 2015 – December 2017

- Coordinated and supervised the execution of 15 clinical trials, ensuring adherence to protocols and regulatory standards
- Managed a team of 20 clinical operations staff, conducting regular performance evaluations and resolving conflicts, resulting in a 20% increase in team productivity
- Assisted in budget management for clinical operations, contributing to a 10% reduction in operational costs over two years

Education

Master of Health Administration (MHA)

University of North Carolina, Chapel Hill, NC

Bachelor of Science in Nursing (MSN)

University of Pennsylvania, Philadelphia, PA

Key Skills

- Regulatory compliance
- Staff training and development
- Team leadership and motivation

Professional Development

- Certified Clinical Research Coordinator (CCRC), Association of Clinical Research Professionals
- Certified Clinical Research Professional (CCRP), Society of Clinical Research Associates
- Project Management Professional (PMP), Project Management Institute