

Samantha Douglas

Executive Recruiter

Executive recruiter with eight years of experience placing C-suite and VP roles in global corporations. Expert in retained search, stakeholder management, and salary negotiation.

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LinkedIn

KEY SKILLS

- Retained search methodologies
- Executive compensation negotiation
- Stakeholder advisory

PROFESSIONAL EXPERIENCE

EXECUTIVE RECRUITER | SPENCER STUART, CHICAGO, IL JANUARY 2019 – PRESENT

- Completed 25 C-level searches annually with a 95% retention rate.
- Negotiated total-compensation packages averaging \$250K+ for candidates.

SENIOR TALENT ACQUISITION CONSULTANT | KORN FERRY, CHICAGO, IL JUNE 2015 – DECEMBER 2018

- Managed retained searches across finance and operations for Fortune 500 clients.
- Streamlined interview process, reducing time-to-placement by 30%.

EDUCATION

- Master of Business Administration
Kellogg School of Management, Northwestern University | June 2015
- Bachelor of Arts in Psychology
University of Illinois, Urbana-Champaign, IL | May 2012