

RH

Ryan Harris

SaaS Business Consultant

Business consultant with six years of experience advising high-growth startups on Go-To-Market strategy and operational scaling. Expertise in pivoting business models to increase ARR by 30% and improve unit economics. Delivered strategic roadmaps that secured \$15M in follow-on funding.



City, ST 12345



(123) 456-7890



email@example.com



LinkedIn | Portfolio

KEY SKILLS

- GTM strategy & pricing
- Financial modeling & valuation
- Operational scaling
- Workshop facilitation
- Cross-functional leadership

PROFESSIONAL EXPERIENCE

BUSINESS CONSULTANT | BCG

NEW YORK, NY | JULY 2018 – PRESENT

- Developed GTM playbooks for 5 SaaS clients, driving average MRR growth of 25% within six months
- Conducted pricing-model redesign, increasing gross margins by 8 points
- Led cross-functional workshops to align product, sales, and finance teams on scaling initiatives

ANALYST | MCKINSEY & COMPANY

NEW YORK, NY | JULY 2016 – JUNE 2018

- Built financial models to evaluate new market entry, informing a \$10M investment decision
- Mapped operational processes and identified cost-saving opportunities, saving \$2M annually
- Prepared C-suite presentations and roadmaps for CEO and Board review

EDUCATION

- MBA
Harvard Business School , Boston, MA | May 2016
- BS Economics
University of California , Berkeley, CA | May 2012