



Mason Ross

Bridal Consultant

ABOUT ME

Bridal consultant with four years of styling brides and coordinating boutique inventories. Expert in gown selection, alterations management, and vendor relations. Achieved 98% client satisfaction and 20% upsell in accessory packages.

PROFESSIONAL EXPERIENCE

Bridal Consultant

The Gown Room, Charlotte, NC | February 2019 - Present

- Guided 150+ brides through gown selection, resulting in 98% positive feedback
- Increased accessory and alteration package sales by 20% via personalized styling recommendations
- Managed vendor relationships, negotiating 10% cost savings on sample inventory

Sales Associate

David's Bridal, Charlotte, NC | June 2016 - January 2019

- Assisted over 300 clients, maintaining a 95% closing rate on appointments
- Handled POS transactions and managed inventory restocking for 200+ dresses
- Trained 5 new consultants on etiquette and sales best practices

CONTACT



(123) 456-7890



email@example.com



LinkedIn | Portfolio



City, ST 12345

KEY SKILLS

- Bridal styling & fit
- Client relationship management
- Inventory & vendor negotiations
- Sales & upselling
- Event coordination

EDUCATION

AA Fashion Merchandising

Central Piedmont Community
College, Charlotte, NC
May 2016