

David Haynes

Clothing Retail Associate

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Profile

Enthusiastic fashion retail associate with 3 years of experience at boutique and department store environments. Skilled in styling, inventory rotation, and clienteling to drive repeat business.

Professional Experience

Clothing Retail Associate | Trendsetters Boutique | Austin, TX **March 2021 – Present**

- Curate personalized outfit recommendations for 30+ clients weekly, boosting repeat visits by 25%
- Rotate seasonal inventory displays according to trend forecasts, improving sell-through by 18%
- Trained 5 new hires on visual merchandising standards, reducing display errors by 40%
- Managed returns and alterations process, maintaining an average 98% resolution rate

Sales Floor Associate | Macy's | Austin, TX **June 2019 – February 2021**

- Exceeded monthly accessory-upsell goals by 15% through targeted cross-selling
- Conducted bi-weekly stock audits to correct discrepancies, reducing shrinkage by 12%
- Assisted in storewide promotional events, contributing to a 10% uplift in weekend traffic
- Provided style workshops for small groups, generating \$5K in additional accessory sales

Education

B.A. in Fashion Merchandising **August 2019**

University of Texas, Austin, TX