

JR

Jean Richardson

Retail General Manager

CONTACT



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LinkedIn | Portfolio



City, ST 12345

EDUCATION

B.S. in Business Administration |
University of Colorado, Denver, CO
| July 2015

ABOUT ME

Seasoned retail general manager with 8 years of experience leading multi-million-dollar department stores. Proven track record in P&L ownership, team leadership, and operational excellence.

PROFESSIONAL EXPERIENCE

GENERAL MANAGER | FASHIONFORWARD DEPARTMENT STORES, DENVER, CO
MAY 2018 - PRESENT

- Directed all store operations for a \$25M annual revenue location, achieving 12% sales growth YoY
- Managed a team of 60 associates, including hiring, training, and performance reviews
- Implemented loss-prevention initiatives that reduced shrink by 18%
- Collaborated with marketing to launch seasonal campaigns, boosting foot traffic by 22%

ASSISTANT STORE MANAGER | STYLEMART, DENVER, CO
JUNE 2015 - APRIL 2018

- Supervised daily staffing and floor operations for a 45-employee store
- Improved inventory turnover from 5x to 7x through enhanced stock-replenishment processes
- Led monthly visual-merchandising refreshes, increasing average transaction value by 10%
- Established a customer service task force that raised the NPS score from 62 to 78