



DREW THOMPSON

Commercial Property Sales Agent

CONTACT



email@example.com



LinkedIn | Portfolio



City, ST, 34567

KEY SKILLS

- Contract administration
- Process improvements
- Client education
- CRM database management

ABOUT ME

Specialist in office and retail property sales with \$30M+ in closed deals. Combines market research, client proposals, and strategic networking to exceed sales targets.

PROFESSIONAL EXPERIENCE

Commercial Sales Agent

Cityscape Commercial, City, ST | July 2018 - Present

- Closed \$30M in property sales over five years, averaging \$6M annually
- Developed client proposals that converted 70% of major-account leads
- Spearheaded an industry networking group that generated 25 new referrals/year

Associate Agent

Allied Realty Partners, City, ST | September 2015 - June 2018

- Supported senior agents on \$15M in sales, performing due diligence and site tours
- Managed CRM data for 200+ prospects, maintaining 100% data integrity

EDUCATION

Bachelor of Arts, Psychology

State University, City, ST | May 2019