

MA

Location

City, ST

Email

m.adil@email.com

Website

Linkedin | portfolio

Key Skills

- Apex and Visualforce
- CRM integration
- Lightning components
- REST/SOAP APIs
- Salesforce Admin & Dev
- Service Cloud
- User training
- Workflow automation

Education

California State University, Long Beach, CA
May 2013
Bachelor of Science (B.S.) in Information Systems

Mohammed Adil

Salesforce Solution Architect

CRM expert leading Salesforce architecture and strategy

Salesforce solution architect with 9 years of experience leading CRM strategy, implementation, and integration for enterprise clients. Deep knowledge of Salesforce Sales Cloud, Service Cloud, and custom Apex development.

Professional Experience

Salesforce Solution Architect, CRMConnect | Los Angeles, CA

October 2018 - Present

- Led Salesforce redesign for a national nonprofit, increasing donor retention by 60%
- Integrated Salesforce with HubSpot and QuickBooks using MuleSoft
- Built custom Lightning components for internal support team

Salesforce Consultant, DataRise | San Jose, CA

July 2014 - September 2018

- Created process builder flows to automate internal case escalations
- Conducted Salesforce training sessions for 150+ users
- Developed custom dashboards and reporting structures

Certifications

- Salesforce Certified Technical Architect , Salesforce, February 2022