

CD

Casey Davis

In-Flight Sales Flight Attendant

ABOUT ME

Revenue-driven flight attendant with 4 years of upselling in-flight products and services. Achieved top-quartile sales performance through consultative service and personalized recommendations.

PROFESSIONAL EXPERIENCE

Flight Attendant / Sales Lead | SkyMart Airlines, City, ST

April 2019 – Present

- Upsold meals, duty-free, and Wi-Fi packages, generating \$150K+ ancillary revenue per quarter
- Trained 5 crew members on sales techniques, boosting team sales by 20%
- Analyzed passenger preferences to tailor offers, increasing the attach rate from 25% to 40%

Flight Attendant | Regional Connect, City, ST


May 2016 – March 2019

- Demonstrated product features and promotions during pre-flight announcements
- Managed inventory and cash reconciliation for onboard sales, maintaining 100% accuracy
- Collaborated with marketing on seasonal promotions, resulting in a 15% sales uplift

CERTIFICATIONS

- Certified Corporate Governance Paralegal (CCGP), NACD, June 2019

CONTACT

 (123) 456-7890

 email@example.com

 City, ST

 LinkedIn | Portfolio

KEY SKILLS

- Consultative upselling
- Revenue analytics
- Team sales training
- Inventory & cash handling

EDUCATION

- Diploma in Aviation Services
AeroServe Academy
City, ST | May 2016