



# NOAH WRIGHT

Furniture Store Assistant Manager

Phoenix, AZ | (555) 000-0000 | email@example.com

## PROFILE

Dedicated furniture store assistant manager with 5+ years of experience in showroom operations, design consultation, and team development. Achieved a 30% increase in custom furniture orders, improved team productivity by 20%, and reduced delivery errors by 15% at Luxe Living Furniture. Skilled at blending interior design expertise with retail leadership to create exceptional customer experiences and drive consistent sales growth.

## KEY SKILLS

- Showroom management and visual presentation
- Interior design consultation and customer advisory
- Sales tracking and performance reporting
- Customer satisfaction improvement strategies
- Inventory coordination and delivery management
- Team training and productivity coaching
- Vendor relations and product sourcing
- Loss prevention and stock accuracy
- Upselling and custom order facilitation

## PROFESSIONAL EXPERIENCE

### Assistant Manager

Luxe Living Furniture | Phoenix, AZ | July 2021 - Present

- Achieved a 30% increase in custom furniture orders by providing complimentary in-store design consultations that helped customers visualize room-specific furniture configurations
- Trained a team of 12 sales associates on consultative selling techniques and product specifications, leading to a 20% boost in team productivity and a 15% increase in average order value
- Reduced delivery errors by 15% by implementing an improved order verification process that cross-checked inventory pull sheets against customer purchase records before dispatch
- Managed showroom resets for 3 seasonal display changeovers per year, coordinating with vendors to feature new collections and consistently completing resets ahead of scheduled timelines
- Maintained inventory accuracy for 800+ furniture SKUs by conducting weekly counts and coordinating with the warehouse team to resolve discrepancies within 24 hours
- Supervised daily operations for a team of 14 including floor coverage, scheduling, and performance feedback, maintaining a 96% shift coverage rate throughout peak sales seasons

### Sales Consultant

HomeStyle Interiors | Scottsdale, AZ | May 2019 - June 2021

- Provided tailored furniture and décor recommendations to 20+ clients per week, increasing average transaction value by 10% through room-planning consultations and bundle suggestions
- Collaborated on 2 major showroom redesign projects, contributing floor plan and product selection input that enhanced the customer browsing experience and increased dwell time by 20%
- Built a repeat client base of 30+ customers through proactive follow-up, resulting in a 25% increase in returning customer purchases over 18 months
- Assisted with delivery coordination for 50+ orders per month, ensuring accurate order fulfillment and handling customer inquiries on delivery status with a 95% satisfaction rate

## EDUCATION

### Bachelor of Arts in Interior Design

Arizona State University | Tempe, AZ, | May 2019