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Jordan Miller

Mortgage Banker

Goal-oriented mortgage banker with 4+ years of originating and processing residential and jumbo mortgage products. Originated \$75M in residential mortgages surpassing annual targets by 15% in 2023, managed a pipeline of 150+ applications with a 95% on-time closing rate, and built a referral network generating 40% of new business through Realtor partnerships at HomeTrust Mortgage. Expert in client qualification, pipeline management, Fannie Mae and Freddie Mac guidelines, and regulatory compliance.

CONTACT INFORMATION



(555) 000-0000



email@example.com



City, ST

KEY SKILLS

- Residential and jumbo mortgage origination
- Pipeline and closing management
- Client qualification and financial counseling
- Regulatory compliance (QM/ATR, RESPA, TRID)
- Fannie Mae and Freddie Mac guideline expertise
- Referral network development and Realtor partnerships
- Loan officer training and development
- Borrower documentation and disclosure preparation
- Purchase and refinance transaction management

Professional Experience

MORTGAGE BANKER | HOMETRUST MORTGAGE | CITY, ST
MAY 2020 - PRESENT

- Originated \$75M in residential mortgages in 2023, surpassing the annual production target by 15% and ranking in the top 10% of the company's mortgage banker cohort
- Managed an active pipeline of 150+ loan applications simultaneously, maintaining a 95% on-time closing rate and a 12-day average processing timeline from application to approval
- Trained 5 junior loan officers on Fannie Mae and Freddie Mac underwriting guidelines, file submission procedures, and compliance requirements, improving team underwriting accuracy by 20%
- Developed a tiered referral network with 30+ real estate agents, builders, and financial advisors that generated 40% of annual new origination volume through relationship-based sourcing
- Guided borrowers through mortgage qualification, product selection, and disclosure requirements, achieving a 4.9/5.0 borrower satisfaction rating on post-closing surveys
- Maintained 100% compliance with QM, ATR, RESPA, and TRID requirements across all originated loans, with zero regulatory findings on 2 consecutive file audits

LOAN OFFICER | SUBURBAN LENDING GROUP | CITY, ST
AUGUST 2018 - APRIL 2020

- Developed a Realtor and builder referral network from scratch, growing it to 15 active partners within 18 months and generating 40% of total new origination business through partner referrals
- Prepared complete borrower disclosure packages and loan files with 99.5% documentation accuracy, eliminating compliance exceptions across all submitted files
- Originated \$28M in conventional and FHA purchase and refinance mortgages, building a consistent pipeline while managing an average of 40 active loan files simultaneously
- Educated first-time homebuyers on mortgage products, credit improvement strategies, and down payment assistance programs, converting 35% of consultations into closed transactions

Education

- Bachelor of Arts in Economics | May 2018

