



JESSE MARTIN

General Store Manager

CONTACT



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email@email.com



City, ST

KEY SKILLS

- Budget forecasting
- Daily store operations
- Inventory loss reduction
- KPI tracking
- Team performance management
- Vendor coordination

ABOUT ME

Results-focused General Store Manager with a track record of increasing profitability

More than 11 years of retail experience, including 6 years in store leadership. Specializes in profit growth, team leadership, and operational streamlining across general merchandise and grocery retail.

PROFESSIONAL EXPERIENCE

General Store Manager

Dollar General, Columbus, OH, TX | August 2019 - Present

- Drove 22% revenue growth year-over-year by optimizing inventory and merchandising strategies
- Improved team productivity by implementing structured shift scheduling, reducing labor costs by 12%
- Maintained 98% inventory accuracy over two years through monthly audits

Assistant Manager

SaveMore, Dayton, OH | September 2014 - July 2019

- Managed inventory, store orders, and employee performance evaluations
- Mentored junior staff members, five of whom were promoted to leadership roles
- Implemented weekly planning tools that improved stock rotation and reduced product waste

EDUCATION

Bachelor of Science in Retail and Consumer Studies

Kent State University | March 2013