

# Chris Jackson

## Retail Store Manager

### Experienced Retail Store Leader with a proven record of driving revenue

Retail Professional with 9 years of experience managing fast-paced store operations, building high-performing teams, and increasing profitability. Recognized for improving customer satisfaction and reducing turnover by creating a culture of accountability and service excellence.

## KEY SKILLS



- Budget management
- Employee scheduling
- Inventory control
- Loss prevention
- Staff coaching
- Visual merchandising

## EDUCATION



### Bachelor of Science in Business Administration

University of Illinois at Chicago  
May 2015

## PROFESSIONAL EXPERIENCE



### Retail Store Manager | ShoeZone, Chicago, IL March 2021 – Present

- Increased quarterly sales by 23% by optimizing floor layouts and implementing customer feedback initiatives
- Reduced staff turnover by 40% through employee recognition and ongoing development
- Managed inventory for over 5,000 SKUs, improving stock accuracy by 18%

### Assistant Store Manager | Payless Retail, Joliet, IL May 2017 – March 2021

- Supported daily operations for a team of 15 employees and consistently exceeded monthly sales targets by 12%
- Implemented shrink control measures that led to a 30% reduction in loss over 2 years
- Coordinated onboarding and training for all new hires