

AL

Anthony Lewis

Retail Associate

ABOUT ME

Retail associate with 4 years in apparel and home goods stores, comfortable on the floor, at the register, and in the stockroom. Known for steady upsell numbers, fast fitting-room turnover, and training new hires through their first 30 days.

PROFESSIONAL EXPERIENCE

Senior Sales Associate | Westbrook & Finch Apparel, Portland, OR

2022 – Present


- Average \$1,840 in daily sales on the men's floor, top 3 of 22 associates for six straight quarters.
- Trained 11 seasonal hires on POS, loss prevention, and the brand's fit guide; 7 stayed past the holiday season.
- Resolved customer disputes at the counter without escalating to a manager about 9 times out of 10.
- Rebuilt the denim wall layout after stockroom audits showed misplaced sizes were costing fitting-room conversions.

Sales Associate | Hearth & Cedar Home, Portland, OR


2020 – 2022

- Handled register, returns, and gift wrap during a holiday rush that pulled in 38% above the store's October baseline.
- Recommended bedding bundles that lifted my attach rate to roughly 1.6 items per ticket.
- Caught a recurring pricing error on a vendor's candle line, flagged it to the assistant manager, refunds totaled under \$400.
- Covered shifts at two sister locations across the metro during staff shortages.

CONTACT INFORMATION

 (503) 412-8867

 m.delacroix@example.com

 Portland, OR 12345

EDUCATION

- High School Diploma, Roosevelt High School, 2019
- Coursework in Business Communication, Portland Community College, 2020-2021

KEY SKILLS

- POS systems (Lightspeed, Square)
- Upselling and add-on sales
- Visual merchandising
- Cash handling and end-of-day reconciliation
- Inventory counts and RFID scanners
- Loss prevention awareness
- Customer de-escalation
- New-hire onboarding
- Bilingual: English and Spanish (conversational)