


DANIEL REYES- WHITFIELD, PT, DPT, MBA

Senior Physical Therapist

Clinic director and senior physical therapist with 16 years of experience across outpatient ortho, neuro, and home health. Have built two clinics from soft-launch to profitability and currently oversee a team of 11 clinicians and 4 support staff. Still carry a half-time clinical caseload.

CONTACT INFORMATION

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 Tempe, AZ

EDUCATION

MBA, W. P. Carey School of Business
Arizona State University, 2017

Doctor of Physical Therapy
University of New Mexico, 2008

B.S. Biology
New Mexico State University, 2005

APTA Credentialed Clinical Instructor

SKILLS

- Clinic operations and P&L management
- Hiring, onboarding, and clinician development
- Payer contracting and reimbursement
- Complex orthopedic and post-op rehab
- Medicare compliance and audit response
- Quality and outcomes programs (FOTO)
- EMR systems (Epic, WebPT, Raintree)

EXPERIENCE

Clinic Director / Senior Physical Therapist | Desert Foothills Physical Therapy | Tempe, AZ | 2018-Present

- Direct operations of a 3,800 sq ft outpatient clinic seeing roughly 320 patient visits per week.
- Grew annual clinic revenue from \$1.1M to \$2.4M over six years while keeping clinician turnover under 9%.
- Hire, onboard, and review 11 clinicians; built career-ladder framework now used at sister clinics.
- Personally treat a half-day caseload of post-op spine and complex chronic pain patients.
- Renegotiated two payer contracts in 2023 to raise average reimbursement per visit by \$6.40.

Lead Physical Therapist | Pinnacle Rehab Network | Albuquerque, NM | 2013-2018

- Oversaw clinical operations and quality across 4 satellite clinics in greater Albuquerque.
- Standardized post-op TKA protocol, cutting average visits per episode from 22 to 17.
- Mentored 6 PTs through OCS or SCS specialty certification during tenure.
- Sat on the network's compliance committee handling Medicare audit response.
- Carried 50% clinical caseload focused on complex orthopedic and sports cases.

Staff Physical Therapist | Sandia Home Health Services | Santa Fe, NM | 2010-2013

- Provided in-home PT to medically complex Medicare patients averaging 6 visits per day.
- Coordinated care with OT, SLP, nursing, and primary care across 40+ active patients.
- Trained 3 new home health PTs on OASIS documentation and safety screening.
- Selected as clinical instructor for University of New Mexico DPT program.

Physical Therapist | Mesa Verde Hospital | Farmington, NM | 2008-2010

- Treated acute care and inpatient rehab patients including post-CVA and joint replacement.

- Public speaking and CEU instruction
- Bilingual: English / Spanish

- Rotated through ICU early mobility coverage on weekends.
- Co-developed inpatient fall risk screening tool adopted hospital-wide.
- Completed APTA Clinical Instructor Credentialing during second year.