

ELEANOR VYAS

Equity partner and co-chair of a 26-lawyer healthcare regulatory and transactions group. Trusted advisor to hospital systems, physician groups, and PE-backed platforms on Stark, Anti-Kickback, HIPAA, and CMS reimbursement matters. Portable book of roughly \$4.6M in annual billings.

EDUCATION

J.D. | University of Pennsylvania
Carey Law School
February 2006

M.P.H. | Health Policy, Johns
Hopkins Bloomberg School of
Public Health
December 2003

B.A. | Biology, Swarthmore
College
September 2001

KEY SKILLS

- Admissions: Pennsylvania (2006), New York (2012)
- Chambers USA: Band 2, Healthcare (Pennsylvania), 2021-2024
- Best Lawyers in America, Health Care Law, 2019-present
- Board service: Treasurer, regional federally qualified health center (2020-present)
- Speaking: regular faculty, AHLA Annual Meeting and HCCA Compliance Institute

PROFESSIONAL EXPERIENCE

Partner, Co-Chair, Healthcare Regulatory & Transactions

Hartwell Ostrow LLP, Philadelphia, PA | February 2018 – Present

- Co-lead a practice group of 26 lawyers across three offices; group revenue has grown about 38% since I assumed co-chair role.
- Lead regulatory counsel on 14 healthcare M&A transactions in the last three years, ranging from \$40M physician roll-ups to a \$1.1B health system affiliation.
- Advise a PE-backed dermatology platform on bolt-on acquisitions, corporate practice of medicine structuring, and compliance program design across 11 states.
- Personally manage relationships with seven institutional clients generating combined annual billings of about \$4.6M.
- Recruited and integrated three lateral partners and one senior counsel during 2023-2024.

Partner, Healthcare Group

Brennan Sayid LLP, Pittsburgh, PA | September 2013 – May 2018

- Led Stark and Anti-Kickback compliance reviews for two regional health systems following self-disclosure protocol filings.
- Negotiated managed care agreements covering roughly 320,000 covered lives for a multi-specialty physician group.
- Defended a hospital client in a CMS overpayment audit, reducing demand by approximately 71%.
- Chaired the firm's diversity hiring committee for two years; first-year associate class diversity rose meaningfully over that period.
- Built and chaired the annual Healthcare Compliance CLE attended by 240+ in-house counsel each year.

Counsel, Healthcare Regulatory

Brennan Sayid LLP, Pittsburgh, PA | February 2010 – August 2013

- Advised hospital clients on 340B program participation and contract pharmacy arrangements.
- Drafted and negotiated medical director agreements, on-call coverage agreements, and PSAs under Stark exceptions.
- Led internal investigation into billing irregularities at a critical access hospital; findings supported a successful self-disclosure resolution.
- Trained compliance staff at four client institutions on revised Stark final rule changes.

Associate

Brennan Sayid LLP, Pittsburgh, PA | September 2006 – November 2010

- Supported regulatory diligence on hospital and ASC transactions, including license transfer and CHOW filings.
- Drafted research memoranda on Medicare conditions of participation, EMTALA, and HIPAA Security Rule.
- Co-authored chapter on physician compensation arrangements in a state bar healthcare law treatise.
- Selected for the firm's leadership academy in 2009.