



MARCUS HALLORAN

CONTACT INFORMATION

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EDUCATION

- M.B.A.
University of Minnesota, Carlson School of Management, 2014
- B.S. Operations Management
University of Iowa, 2007

SKILLS

- PMP, PgMP, SAFe Program Consultant (SPC)
- Portfolio and program governance, PMO build-out
- Clarity PPM, Planview, Jira Align, MS Project
- Business case development and benefits realization
- C-suite reporting, vendor commercial negotiation
- Coaching senior PMs and scrum masters

ABOUT ME

Program manager with 16 years leading enterprise portfolios across retail, supply chain, and digital transformation. Builds and runs PMOs, owns multi-year roadmaps, and reports directly to C-suite sponsors. Comfortable owning the business case, not only the schedule.

EXPERIENCE

Senior Program Manager | Northwind Mercantile | Minneapolis, MN | 2019-Present

- Own the omnichannel program, a 4-year portfolio with annual spend around \$22M and 7 concurrent project streams.
- Stood up a 9-person PMO covering intake, governance, financials, and benefits tracking.
- Delivered the fulfillment replatform that lifted same-day order capacity by 38% and reduced split-shipment costs.
- Present quarterly to the CIO and COO; sit on the technology investment committee.
- Recruited and grew 4 senior PMs and 2 scrum masters into the team.

Program Manager | Sable Creek Retail Group | Saint Paul, MN | 2015-2019

- Led the supply chain visibility program across 6 DCs and 11 carrier partners.
- Managed an \$8.4M annual budget and a 30-person matrixed team.
- Restructured the program after the first phase missed scope, recovering the timeline within two quarters.
- Built the benefits realization framework adopted by the broader IT portfolio.
- Reported to the SVP of Operations on a monthly cadence.

Senior Project Manager | Cedarwood Consumer Brands | Bloomington, MN | 2011-2015

- Delivered the consolidated ERP rollout across 3 acquired brands.
- Co-led the integration management office during the 2013 acquisition.
- Managed vendor commercial terms for implementation partners above \$1M.
- Coached 6 project managers on financial controls and stage-gate reviews.

Project Manager | Cedarwood Consumer Brands | Bloomington, MN | 2008-2011

- Ran finance and HR systems projects on a \$1.5M to \$4M budget range.
- Standardized the project intake and approval process used by IT and finance.
- Delivered payroll system upgrade across 3,200 employees on the committed date.
- Trained the first generation of PMO analysts on earned value and forecasting.