

AA

Angela Adams

Chief Financial Officer

Operating CFO for venture- and PE-backed companies, \$50M to \$500M revenue. Track record of taking finance teams from founder-led bookkeeping to audit-clean, board-ready operations. Led the sell-side process for a \$215M strategic exit and have run finance through two ERP implementations.

Contact Information



(801) 555-0147



priya.anand@example.com



Salt Lake City, UT 12345

Education

MBA, Northwestern Kellogg School of Management, 2012

BBA, Accounting, University of Texas at Austin, 2005

CPA, State of Texas (active)

Key Skills

- M&A sell-side and exit readiness
- Series B/C fundraising
- GAAP technical accounting and audit
- International consolidation and transfer pricing
- Government contracts (DCAA, FAR)
- NetSuite, Salesforce CPQ, Workday
- Investor relations and board materials
- Treasury and ABL facilities
- ERP implementation leadership

Professional Experience

CHIEF FINANCIAL OFFICER | CEDAR & VINE FOODS, SALT LAKE CITY, UT 2021 – PRESENT

- Joined as first finance executive at a \$68M DTC food brand; built finance, accounting, and IT from a 2-person bookkeeping team into a 14-person org.
- Closed a \$55M Series B in a tough 2023 fundraising window, after walking away from two earlier term sheets with washout provisions.
- Drove gross margin from 38% to 47% over two years through co-manufacturer renegotiation and SKU rationalization.
- Delivered first PCAOB-style audit with no material adjustments; selected and onboarded mid-tier audit firm.
- Implemented NetSuite and Salesforce CPQ, retired QuickBooks and 11 standalone spreadsheets.

CHIEF FINANCIAL OFFICER | HALBERD DEFENSE SYSTEMS, HUNTSVILLE, AL 2016 – 2021

- Led sell-side process culminating in a \$215M strategic acquisition by a publicly traded prime contractor.
- Restructured government contract accounting to comply with DCAA requirements ahead of incurred-cost audit.
- Negotiated a \$25M asset-based lending facility that replaced a more restrictive bank line.
- Owned investor relations across two PE sponsor changes and quarterly LP reporting.

VP FINANCE & CORPORATE CONTROLLER | KESTREL MEDICAL DEVICES, MINNEAPOLIS, MN 2012 – 2016

- Managed monthly close for a \$190M revenue medical device company across U.S., Ireland, and Singapore entities.
- Built the transfer pricing framework reviewed and accepted on first pass by external tax advisors.
- Cut DSO by 11 days through a collections playbook and credit-hold policy that sales finally agreed to.