

DAVID FRIEDLANDER



Finance executive with 18 years across FP&A leadership, treasury, and corporate development at public industrial and healthcare companies. Built and rebuilt finance teams through IPO, two major acquisitions, and a debt refinancing. Comfortable in the board room, on the earnings call prep, and in the weeds of a working capital review.

CONTACT INFORMATION

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-  Pittsburgh, PA

EDUCATION

- MBA, The Wharton School
University of Pennsylvania
May 2010
- BS, Accounting
Penn State University
May 2005

KEY SKILLS

- FP&A and corporate finance leadership
- M&A diligence and integration
- Treasury and debt capital markets
- Public company reporting (10-K, 10-Q, earnings)
- Board and audit committee communication
- Hyperion, Oracle EPM, Adaptive Planning
- Strategic planning and capital allocation
- Building and managing teams of 15-25
- IPO and S-1 experience

PROFESSIONAL EXPERIENCE

- Vice President, Finance and FP&A, Hollencrest Medical Devices, Pittsburgh, PA**
February 2020 – Present
 - Lead a 22-person FP&A and business finance organization supporting \$1.4B in revenue across 3 business units
 - Own the long-range plan and quarterly guidance build, including the bridge presented to the audit committee each quarter
 - Led the finance workstream for a \$260M tuck-in acquisition, from diligence model through 100-day integration plan
 - Rebuilt the working capital forecast after a stretch of 7 consecutive misses, bringing forecast accuracy inside a 3 percent band
 - Partner with IR on earnings scripts, analyst Q&A prep, and consensus modeling
- Senior Director, Corporate FP&A, Vanmoor Industrial Holdings, Cleveland, OH**
March 2016 – January 2020
 - Built the corporate FP&A function from 4 to 11 people during the run-up to a 2018 IPO
 - Owned consolidation, budgeting, and management reporting for a \$2.1B revenue platform across 6 operating subsidiaries
 - Designed the segment reporting structure adopted by the company in its S-1 filing
 - Partnered with treasury on a \$450M senior notes refinancing, including the rating agency presentation
 - Chaired the monthly capital allocation review with the COO and CFO
- Director, Corporate Development, Renwick Energy Services, Houston, TX**
June 2013 – February 2016
 - Sourced and led diligence on 4 completed acquisitions totaling \$185M in deal value
 - Built and maintained the strategic plan model used by the board for portfolio decisions
 - Negotiated key commercial terms on a divestiture of a non-core service line
 - Managed 2 senior associates and the company's banker and advisor relationships