



# GREGORY OKAFOR

Budget Analyst

## CONTACT INFORMATION



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Tampa, FL 12345

## EDUCATION

**M.B.A., Finance Concentration,**  
University of South Florida, 2015

**B.S. in Accounting, Florida A&M**  
University, 2011

**Certified Government Financial**  
Manager (CGFM), 2019

**Certified Defense Financial Manager**  
(CDFM), 2018

## KEY SKILLS

- Long-range financial planning
- Workday Adaptive Insights
- Hyperion / Oracle EPM
- DCAA and federal compliance
- Bond rating and debt service modeling
- Team leadership and coaching
- Board and commission presentations
- Power BI and Tableau
- SQL for ledger extracts
- Policy and assumption documentation

## ABOUT ME

Senior budget analyst and team lead with 14 years across higher education, defense contracting, and county government. Build and defend budgets that hold up to board, auditor, and federal scrutiny. Coach analysts and run the planning calendar for finance teams of 6 to 20.

## PROFESSIONAL EXPERIENCE

**Senior Budget Analyst, Team Lead | 2020 - Present**  
Bayshore County Government, Tampa, FL

- Lead a team of 4 analysts supporting a \$612M general fund and 38 department budgets.
- Rebuilt the five-year forecast model used in the county's bond rating presentation; agency reaffirmed AA+ in 2023.
- Cut budget cycle prep work by around 25% by consolidating 7 intake spreadsheets into a single Adaptive Insights form.
- Brief the County Administrator and Commissioners on monthly variances and mid-year amendments.
- Authored the county's first published budget assumptions guide, now used by all departments.

**Lead Budget Analyst | 2016 - 2020**  
Meridian Defense Solutions, St. Petersburg, FL

- Owned indirect cost budgeting and forward pricing rates across 3 business units totaling \$214M in revenue.
- Led the annual DCAA incurred cost submission; closed two audit cycles with no questioned costs.
- Built program-level EAC forecasts for 9 active contracts and presented monthly to the VP of Finance.
- Mentored 3 analysts; two were promoted to senior analyst during my tenure.
- Partnered with Contracts on REA pricing that recovered approximately \$1.7M on a delayed Navy program.

**Budget Analyst | 2013 - 2016**  
Gulf Coast State University, Panama City, FL

- Managed academic affairs budget of \$48M and prepared trustee-ready quarterly reports.
- Built a tuition revenue model factoring enrollment scenarios that the Provost used for program decisions.
- Reconciled foundation and auxiliary fund balances quarterly with the controller's office.

- Supported the rollout of Workday Financials from legacy Banner over an 18-month project.