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KEY SKILLS

- DCF, comps, precedent transactions
- Three-statement and operating models
- Capital IQ, FactSet, PitchBook
- Excel keyboard-only modeling
- PowerPoint, Think-Cell
- CIM and pitch book drafting
- Bloomberg Terminal

Justin Parker

Investment Banking

First-year investment banking Analyst in the TMT coverage group with experience on 4 live mandates and 30+ pitch books. Strong modeling foundation from a BB summer program and a finance honors thesis on SaaS valuation multiples.

PROFESSIONAL EXPERIENCE

INVESTMENT BANKING ANALYST, TMT

HALBERD STANTON & CO., NEW YORK, NY | 2024 – PRESENT

- Built operating and DCF models for a \$215M sell-side process of a vertical SaaS company, including ARR cohort and net retention buildouts.
- Prepared 12 pitch books for software and digital media targets, owning comps, precedent transactions, and football field outputs.
- Refreshed the group's public comps universe of 140+ TMT names on a weekly cadence with read-through commentary for VPs.
- Coordinated data room with the legal team and tracked diligence requests across 18 potential buyers.

SUMMER ANALYST, INVESTMENT BANKING

HALBERD STANTON & CO., NEW YORK, NY | SUMMER 2023

- Rotated through TMT and Healthcare; received return offer at the top of the rotation class.
- Drafted CIM sections for a \$90M carve-out and built the management presentation appendix.
- Completed all required FactSet and Capital IQ training modules plus a Wall Street Prep modeling certification.

EDUCATION

BS, Finance, summa cum laude, NYU Stern School of Business, 2024

Honors Thesis: 'Rule of 40 and Forward EV/Revenue Dispersion in Public SaaS'

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