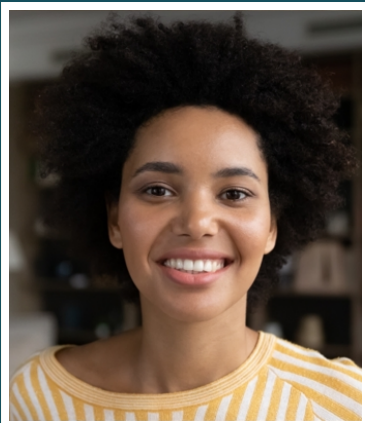




PRIYA NADKARNI

Finance Manager

Senior finance manager with ten years across enterprise software and fintech. Leads a team of four covering FP&A, pricing, and corporate development support. Known for clean board narratives and forecasts that hold up under audit committee questioning.

PROFESSIONAL EXPERIENCE

Senior Finance Manager, Corporate FP&A | 2020 - Present
Kestrel Vantage Software, Salt Lake City, UT

- Lead a team of four supporting a \$310M ARR business across two operating segments.
- Built the long-range plan used in the 2023 Series E raise, defending assumptions across four investor meetings.
- Reset the territory carving model with sales ops, which lifted attainment from 71% to 84% in one fiscal year.
- Own quarterly board materials and the audit committee pack, partnering directly with the CFO and controller.
- Drove the rollout of Anaplan, retiring 40+ planning spreadsheets across functions.

Finance Manager, GTM Finance | 2017 - 2020
Kestrel Vantage Software, Salt Lake City, UT

- Partnered with the CRO on pipeline coverage, conversion, and quota planning.
- Rebuilt the pricing model after a packaging change that had quietly cost about \$4.1M in deferred deals.
- Owned commissions design across direct and channel teams totaling 180 quota carriers.
- Hired and ramped two senior analysts.

Senior Financial Analyst | 2014 - 2017
Argent Ridge Capital, Denver, CO

- Modeled LBO and growth-equity transactions for a generalist fund managing roughly \$1.2B.
- Built portfolio company KPI reporting consumed by partners each Monday.
- Authored the diligence memo for an investment that returned 3.4x at exit.

CONTACT INFORMATION



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Salt Lake City, UT 12345

EDUCATION

- M.B.A., University of Utah Eccles School of Business, 2017
- B.A. Economics, Reed College, 2013

KEY SKILLS

- Long-range planning
- Anaplan administration
- Board and audit committee reporting
- Pricing strategy
- Sales compensation design
- M&A diligence support
- SaaS KPIs (ARR, NRR, CAC, magic number)
- Team leadership (4 reports)
- SQL, Snowflake basics
- Tableau