

DAVID OKONKWO

Supply Chain Manager

Twenty-two years as a supply chain executive across consumer goods, medical device, and industrial distribution. Currently lead a global function of 140 people across planning, procurement, logistics, and trade compliance for a \$1.6B business. Track record of standing up sales and operations planning from scratch, integrating acquisitions, and getting cost out without breaking service.



CONTACT INFORMATION



(615) 555-0119



david.okonkwo@example.com



Nashville, TN 12345

EDUCATION

M.B.A., Kellogg School of Management, Northwestern University, 2007

B.S., Industrial Engineering, Georgia Institute of Technology, 2002

CSCP and CPIM

KEY SKILLS

- Global sales and operations planning and integrated business planning design
- M&A integration and ERP consolidation (SAP S/4, Oracle)
- DC network strategy and warehouse automation capex
- 3PL and ocean carrier negotiation
- Near-shoring and multi-region sourcing
- Trade compliance and tariff engineering
- Executive and board-level communication
- Building offshore centers of excellence
- Working capital and inventory strategy
- Crisis response and business continuity

PROFESSIONAL EXPERIENCE

Vice President, Global Supply Chain | 2019 - Present

Whitmoor Industrial Holdings, Nashville, TN

- Own end-to-end supply chain for a \$1.6B multi-brand industrial distributor, including 11 DCs across North America and Europe and a 140-person function.
- Led the post-merger integration of a \$340M acquisition in 2021, consolidating three ERPs onto SAP S/4 over 19 months and taking \$28M of duplicative operating cost out of the combined footprint.
- Rebuilt the sales and operations planning process to run monthly with a genuine integrated business planning layer; the CEO now presents a single demand-and-supply view to the board instead of three regional decks.
- Sit on the executive committee and own the annual capital plan for the DC network, roughly \$45M a year in warehouse automation and racking.
- Navigated the 2022 tariff and freight shocks by pre-positioning inventory and standing up a Mexico near-shoring program that now handles about a quarter of Asia-origin volume.

Senior Director, Supply Chain Planning | 2015 - 2019

Belmont Medical Devices, Franklin, TN

- Ran global demand and supply planning for a \$780M implants and instruments business across 40 country markets.
- Cut finished-goods inventory by \$62M over three years without dropping fill rate below 98.5%, mostly through better segmentation and killing safety stock on obsolete SKUs.
- Stood up a center of excellence in Warsaw and moved 22 planning roles offshore, keeping attrition under 10% in year one.
- Owned the compliance relationship with federal regulators on supply-continuity commitments and represented planning in three corrective-action reviews.
- Reported to the COO and presented supply health at every quarterly board meeting.

Director, North America Logistics | 2011 - 2015

Harborline Consumer Brands, Atlanta, GA

- Managed outbound logistics for a \$1.1B beverage and snack portfolio, roughly 78,000 truckloads a year.
- Ran the 2013 3PL bid that consolidated 14 regional carriers to five preferred partners and pulled about 9% out of the freight-per-case rate.
- Led the response to a Gulf Coast hurricane that took out a primary DC; recovered shipping within 11 days using a leased overflow site.

- Chaired the joint business-planning review with the top three grocery retailers.

Senior Manager, Procurement I 2007 - 2011

Ridgeview Chemical, Chattanooga, TN

- Directed direct-materials sourcing for a specialty chemical plant, \$210M annual spend.
- Negotiated a five-year resin contract with two tier-one suppliers that survived the 2008 price collapse without a claim.
- Built the plant's first commodity hedging playbook alongside treasury.
- Managed a team of seven buyers and one master data analyst.