



PRIYA RAMANATHAN

Travel Agent

Travel advisor with seven years selling leisure and honeymoon itineraries across Europe, the Caribbean, and East Africa. Built a repeat-client book worth roughly \$1.6M in annual booked volume, with strong supplier relationships across Virtuoso hotels, Silversea, and small-ship expedition lines. Comfortable owning the full arc from consultation call to on-trip support.

CONTACT INFORMATION



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KEY SKILLS

- Sabre GDS
- Amadeus (basic)
- ClientBase / Trams
- Virtuoso portal and Journey
- Custom independent Europe itineraries
- Honeymoon and destination weddings
- Small-ship and luxury cruise
- Supplier commission reconciliation
- Travel insurance placement
- Client CRM and email nurture

PROFESSIONAL EXPERIENCE

SENIOR TRAVEL ADVISOR | MERIDIAN JOURNEYS, CHARLOTTE, NC 2021 – PRESENT

- Booked \$1.62M in leisure travel in 2023, with 71% coming from repeat or referred clients.
- Specialize in multi-country Europe itineraries and safari-and-beach combinations; average ticket around \$18K per household.
- Rebuilt the honeymoon intake questionnaire, which cut back-and-forth emails to about three per client before a proposal goes out.
- Negotiated group amenities with three preferred DMCs in Kenya and Tanzania, adding welcome dinners and private guides at no extra cost.
- Handled a schedule collapse during the 2022 Heathrow strikes, rerouted 14 clients through Amsterdam and Dublin over one weekend.

TRAVEL CONSULTANT | BLUEWATER TRAVEL CO., WILMINGTON, NC 2018 – 2021

- Started on the leisure desk booking Caribbean and Mexico all-inclusives, moved to custom Europe within 18 months.
- Grew a personal book from zero to about 140 active households by year three.
- Cross-sold travel insurance on 84% of new bookings, well above the agency average.
- Trained two junior agents on Sabre and on how to read supplier commission statements.

EDUCATION

- B.A., Hospitality and Tourism Management, East Carolina University, 2018 |
- The Travel Institute professional development coursework, 2020 |