

ST

Stephen Turner

District Manager

Store Manager with 5 years leading a mid-volume specialty store, promoted from keyholder to store manager in under 3 years. Comfortable running the full P&L for a single unit, coaching a team of 20 to 30, and holding the store to brand standards.

CONTACT INFORMATION



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Boise, ID 12345

KEY SKILLS

- Single-store P&L
- Weekly labor scheduling
- Coaching and performance reviews
- Inventory accuracy and cycle counts
- Visual merchandising resets
- Customer escalations
- POS systems (Lightspeed, NCR)
- Interviewing and onboarding

Professional Experience

STORE MANAGER | KESTREL COAST OUTFITTERS, BOISE, ID

2022 - PRESENT

- Run a \$4.6M annual volume store with 24 associates, finishing FY24 at 107% of sales plan.
- Cut store shrink to 0.9% at the last physical inventory, down from 1.8% the prior year.
- Promoted 3 associates to keyholder and 1 to assistant manager in 18 months.
- Held a 4.7 out of 5 average on customer experience surveys across the last four quarters.

ASSISTANT STORE MANAGER | KESTREL COAST OUTFITTERS, MERIDIAN, ID

2019 - 2022

- Owned scheduling for a 30-person team and kept labor within budget in 22 of 26 pay periods.
- Led back-of-house reset for a full seasonal floor change every 6 weeks.
- Trained new hires on POS and loss-prevention basics, reducing 90-day turnover by roughly a third.

Education

- A.A., Business, College of Western Idaho, 2019