



ALMA SAEED

Vice President

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PROFILE

Operations leader with 3 years of experience who raised on-time delivery from 77.8% to 94.5% by redesigning order scheduling and adding daily stand-up reviews for a 9-person fulfillment team. Developed 7 direct reports across two roles, filling supervisory gaps internally, while building Power BI scorecards and applying Lean value-stream mapping to drive measurable process gains.

KEY SKILLS

- Lean Methodologies
- Agile Frameworks
- Power BI
- Asana
- KPI Development
- P&L Oversight
- Cross-Functional Coordination
- Supply Chain Planning
- Process Mapping
- Workforce Scheduling

PROFESSIONAL EXPERIENCE

Vice President

Milk River Supply Partners, Havre, MT | 2025 - Present

- Raised on-time delivery rate from 77.8% to 94.5% by redesigning order scheduling and adding daily stand-up reviews for a 9-person fulfillment team within 18 months.
- Increased team productivity by 34.9% over two quarters by introducing Lean value-stream mapping to identify and remove 7 non-value-added steps in the pick-and-pack process.
- Developed 4 direct reports into lead roles by creating individual coaching plans with monthly skill assessments, filling 2 open supervisory positions internally and saving 43 days of external recruiting time.
- Built a weekly Power BI scorecard tracking 6 KPIs including fill rate, cycle time, and shipment accuracy for the VP of operations.

Operations Coordinator

Bear Paw Basin Services LLC, Great Falls, MT | 2023 - 2025

- Improved on-time delivery rate from 81.8% to 97.59% for a \$2.18M monthly order volume by standardizing carrier selection criteria and shipment cutoff windows.
- Boosted team productivity by 35.2% across a 6-person warehouse crew by restructuring shift assignments and cross-training each member on 3 additional stations.
- Mentored 3 direct reports through a quarterly development program, with all 3 earning promotions within 14 months.

EDUCATION

B.S. in Business in Management Option

Montana State University, Bozeman, MT | 2019 - 2023