



Hiro Carrillo

SENIOR CORPORATE TRAINER

Corporate training professional with 6 years of experience designing and facilitating workshops across leadership, compliance, and operational topics for multi-site organizations. Reduced annual learning costs by \$57,910 by evaluating delivery modes and shifting 41 recurring sessions from in-person to virtual format, and increased workshop attendance by 50.3% by adding evening and weekend session options for shift workers.

CONTACT INFORMATION



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KEY SKILLS

- Instructional Design
- Needs Assessment
- Microsoft PowerPoint
- Microsoft Excel
- LMS Administration
- OSHA Compliance Training
- Workshop Facilitation
- Adult Learning Principles
- Training Evaluation
- Virtual Classroom Delivery

PROFESSIONAL EXPERIENCE

Senior Corporate Trainer | Quincy Bluff Manufacturing Group, Hannibal, MO | 2023 – Present

- Delivered 137 workshops annually covering leadership, product knowledge, and OSHA safety for 4 business units across 3 regional offices.
- Reduced annual learning costs by \$57,910 by evaluating delivery modes and shifting 41 recurring sessions from in-person to virtual format.
- Scheduled 12 recorded replay sessions per quarter so shift workers could complete required workshops after hours.
- Attended quarterly management seminars to gather feedback on skill gaps, then built targeted 90-minute workshops that addressed 11 priority topics within 6 weeks.
- Developed alternative training methods for underperforming teams, replacing lecture-only formats with hands-on labs and scenario exercises across 8 departments.

Corporate Trainer | Salt River Logistics Partners, Palmyra, MO | 2021 – 2023

- Facilitated 94 workshops per year on warehouse procedures, equipment handling, and customer communication for distribution center staff.
- Cut per-session material costs by \$2,290 by converting printed manuals to Microsoft PowerPoint slide decks and digital reference sheets.
- Increased workshop attendance by 50.3% over 9 months by adding evening and weekend session options for shift workers.
- Evaluated in-person and virtual delivery modes each quarter, presenting cost and attendance data in Microsoft Excel to the HR director.

Training Coordinator | Piasa Creek Financial Services, Alton, IL | 2020 – 2021

- Coordinated scheduling and logistics for 48 workshops per year covering onboarding, software systems, and compliance topics.
- Recommended a shift of 19 off-site sessions to virtual delivery, keeping all 48 workshops on the training calendar.
- Tracked attendance records for 9 training programs and sent monthly sign-up counts to each program owner.

EDUCATION

BA Communication

University of Missouri, Columbia, MO | 2016 – 2020