



Yara Sherwood

Senior Vice President

Cross-functional leader with 7 years of experience in P&L management, vendor negotiation, and contact center operations, having generated \$1.26M in annual cost savings by renegotiating 14 vendor contracts and consolidating 3 overlapping service agreements. Skilled in Power BI, Budget Forecasting, and Procurement Strategy, with a record of maintaining budget financial efficiency rates above 97.2% across multiple roles.

CONTACT INFORMATION



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Kearney, NE 12345

EDUCATION

B.S., Business Administration
Comprehensive - Management
Emphasis
University of Nebraska at Kearney,
Kearney, NE
2015 - 2019

KEY SKILLS

- P&L Management
- Vendor Negotiation
- Power BI
- Asana
- Lean Methodologies
- Budget Forecasting
- Contact Center Operations
- Cross-Functional Leadership
- KPI Development
- Procurement Strategy

PROFESSIONAL EXPERIENCE

Senior Vice President | Loup River Business Partners, Kearney, NE
2023 - Present

- Renegotiated 14 vendor contracts and consolidated 3 overlapping service agreements, generating \$1.26M in annual cost savings within the first fiscal year.
- Achieved a 97.22% budget financial efficiency rate on a departmental P&L by conducting monthly variance reviews and reallocating underperforming line items.
- Reduced average contact center wait time from 6.3 minutes to 3.6 minutes by restructuring the call-routing logic and adding a second shift overlap window.
- Set operational strategy for 4 business units, aligning quarterly objectives with annual financial targets through cross-functional planning sessions.
- Built a weekly Power BI scorecard tracking budget variances across 4 departments, enabling finance leads to flag overspend within 24 hours of transaction posting.

Vice President | Wood River Plains Group, Grand Island, NE
2021 - 2023

- Cut \$738,400 in annual costs by auditing procurement spend across 6 departments and switching to volume-discount supplier tiers.
- Improved budget financial efficiency from 91.1% to 97.26% over 3 quarters by eliminating duplicate software licenses and renegotiating SaaS renewals.
- Lowered contact center wait time by 1.9 minutes through a callback scheduling feature that diverted 310 calls per day during peak hours.
- Coordinated 5 cross-functional teams spanning finance, operations, and IT to deliver a shared-services consolidation 38 days ahead of deadline.

Director of Operations | Platte Basin Administrative Group, Lexington, NE
2019 - 2021

- Identified \$547,300 in annual cost savings by standardizing purchasing across 3 office locations and centralizing inventory replenishment.
- Maintained a 97.47% budget financial efficiency rate against a \$6.5M operating plan by tracking expenditures weekly in Power BI.
- Reduced contact center wait time from 5.8 minutes to 3.1 minutes by cross-training 8 agents on 2 additional product lines and adjusting shift schedules.