



Darius Cisneros

Private Equity Associate

Closing 5 transactions across 6 years of private equity and investment banking experience, with \$263M in combined deal value at the associate level alone. Deployed \$174M in equity capital across 3 platform investments and 2 add-on acquisitions, building LBO and merger models in Excel to stress-test capital structures and inform bid pricing.

CONTACT INFORMATION

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 Mankato, MN 12345

KEY SKILLS

- Excel
- Bloomberg
- LBO Modeling
- M&A Execution
- Due Diligence
- Capital Structure Analysis
- Portfolio Monitoring
- Comparable Company Analysis
- Precedent Transactions
- FINRA Compliance

PROFESSIONAL EXPERIENCE

PRIVATE EQUITY ASSOCIATE | COTTONWOOD BLUFF CAPITAL PARTNERS, MANKATO, MN
2023 – PRESENT

- Closed 5 transactions with combined deal value of \$263M across healthcare services and specialty distribution, managing execution from letter of intent through funding.
- Deployed \$174M in equity capital across 3 platform investments and 2 add-on acquisitions within a 14-month period.
- Drove post-acquisition revenue growth of 20.5% at a portfolio healthcare services company by identifying 2 adjacent service lines for expansion.
- Built LBO and merger models in Excel to stress-test capital structures under 8 downside scenarios per deal, informing bid pricing for each transaction.

PRIVATE EQUITY ANALYST | IRON RANGE GROWTH EQUITY, ROCHESTER, MN
2021 – 2023

- Closed 4 transactions representing \$164M in aggregate enterprise value across business services and industrial distribution sectors.
- Supported deployment of \$83M in committed capital by preparing detailed investment analyses and coordinating with legal counsel on purchase agreements.
- Contributed to a 10.8% year-over-year revenue increase at a portfolio logistics company by analyzing customer concentration data and recommending pricing adjustments.
- Tracked monthly operating metrics for portfolio companies using Bloomberg and Excel, flagging variances within 48 hours of reporting deadlines.

INVESTMENT BANKING ANALYST | PRAIRIE CREST ADVISORY GROUP, ST. CLOUD, MN
2020 – 2021

- Executed sell-side and buy-side M&A engagements for middle-market clients, supporting 3 closed transactions with deal values from \$26M to \$79M.
- Prepared confidential information memoranda and management presentations, reducing drafting turnaround from 18 days to 11 days per engagement.
- Conducted comparable company and precedent transaction analyses in Excel for 7 active mandates, delivering initial outputs within 36 hours of engagement kickoff.

EDUCATION

BSB in Finance | University of Minnesota
Minneapolis, MN | 2016 – 2020

