

Colin Bishop

VP of Engineering

Engineering leader with 6 years of experience managing technology budgets up to $7.18M and directing multiple engineering teams through platform builds, security hardening, and client retention initiatives. Raised client retention from 76.6% to 95.1% by restructuring the support engineering function and adding SLA-based escalation workflows tracked in Jira. Skilled in AWS, .NET / C#, SQL, HIPAA Compliance, and Cross-Functional Roadmapping.

Location

Watertown, SD

Phone

(605) 555-0125

Email

colin.bishop@example.com

Education

South Dakota State University, Brookings, SD
2016 - 2020
BS Computer Science

Key Skills

- Technology Budget Planning
- AWS
- Jira
- .NET / C#
- SQL
- HIPAA Compliance
- Vendor Contract Negotiation
- Cross-Functional Roadmapping
- Incident Response
- Microsoft Excel

Professional Experience

VP of Engineering, Granite Falls Digital Solutions, Watertown, SD
2023 - Present

- Managed the annual technology budget of $7.18M across 3 engineering teams, reallocating $289,400 toward threat-detection tooling that prevented 3 data breaches over 18 months.
- Raised the client retention rate from 76.6% to 95.1% by restructuring the support engineering function and adding SLA-based escalation tiers tracked in Jira.
- Directed a company-wide endpoint hardening initiative that secured 217 devices and closed 34 critical findings within 53 days.
- Prepared quarterly budget proposals for C-suite approval, documenting spend variances within $2,410 of forecast across 8 consecutive quarters.

Director of Engineering, Prairie Stone Technologies LLC, Aberdeen, SD
2021 - 2023

- Owned a $2.33M departmental budget and directed 2 engineering squads building .NET microservices for a B2B logistics platform serving 47 enterprise clients.
- Prevented 2 data breaches by implementing MFA across all internal systems and deploying endpoint monitoring on 134 devices within 62 days.
- Improved client retention by 13 points (from 79 to 92 on a 100-point renewal index) by establishing a dedicated client engineering pod that resolved integration issues in an average of 6.3 hours.
- Coordinated pricing activities with the sales and product departments, aligning license tier changes with engineering capacity and reducing scope-change requests by 31 per quarter.

Engineering Manager, Coteau Hills Software Group, Huron, SD
2020 - 2021

- Administered a $1.68M engineering budget, comparing monthly actuals to plan in Microsoft Excel and flagging deviations above $1,890 for leadership review.
- Reduced data breach risk by completing a HIPAA gap assessment across 4 applications and remediating 23 findings within 41 days.
- Directed task assignments for 9 developers across front-end and back-end squads, maintaining an on-time delivery score of 4.3 on a 5-point internal scale.