



Anjali Ochoa

Medical Director

Veterinary medical director with 12 years of experience spanning associate practice, senior clinical roles, and practice leadership, holding Diplomate status from the American Board of Veterinary Practitioners and Fear Free Veterinary Professional Certification. Generated \$1.17M in annual revenue by expanding wellness-plan enrollment, adding ultrasound-guided diagnostics, and increasing treatment acceptance through individualized case presentations. Improved treatment outcomes for chronic dermatological and endocrine cases by 24.4% after introducing standardized diagnostic pathways, while mentoring 4 associate veterinarians on complex internal-medicine workups.

CONTACT INFORMATION



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EDUCATION

Doctor of Veterinary Medicine
Cornell University, Ithaca, NY
2010 – 2014

KEY SKILLS

- Digital radiography
- Ultrasound diagnostics
- Cloud-based veterinary software
- Anesthesia monitoring
- Clinical protocol development
- Fear Free handling techniques
- DEA controlled substance compliance
- Histopathology interpretation
- AVMA accreditation standards
- Staff mentorship and training

PROFESSIONAL EXPERIENCE

- **Medical Director, Naugatuck Valley Veterinary Group, Torrington, CT**
2020 – Present
 - Raised client satisfaction scores from 4.21 to 4.83 out of 5 by restructuring appointment communication, discharge instructions, and Fear Free handling protocols across the practice.
 - Generated \$1.17M in annual revenue by expanding wellness-plan enrollment, adding ultrasound-guided diagnostics, and increasing treatment acceptance through individualized case presentations.
 - Improved treatment outcomes for chronic dermatological and endocrine cases by 24.4%, measured by symptom resolution at 90-day recheck, after introducing standardized diagnostic pathways.
 - Directed postmortem studies on an average of 7 cases per month, correlating histopathology findings with clinical records to refine future diagnostic decision-making.
 - Mentored 4 associate veterinarians on complex internal-medicine workups, reducing referral-out rates by 19 cases per quarter.
- **Senior Veterinarian, Litchfield Hills Animal Care, Litchfield, CT**
2017 – 2020
 - Grew practice revenue from \$687,000 to \$934,000 over 3 years by adding dental radiography services and building a chronic-care management program for geriatric patients.
 - Improved treatment outcomes for feline lower urinary tract cases by 27.5% within 18 months by standardizing fluid therapy protocols and follow-up urinalysis schedules.
 - Collected and submitted blood, urine, and tissue samples for 34 diagnostic cases per week, interpreting results within 24 hours to guide treatment plans.
 - Supervised 7 veterinary technicians and support staff, holding bi-weekly case rounds that reduced diagnostic turnaround from 3 days to 1.5 days.
- **Associate Veterinarian, Farmington River Pet Hospital, New Hartford, CT**
2014 – 2017
 - Contributed \$571,000 in annual service revenue through wellness visits, soft-tissue procedures, and in-house laboratory diagnostics.
 - Improved treatment outcomes for post-operative orthopedic patients by 20.3%, measured by weight-bearing milestones at 6-week follow-up, after revising analgesic protocols.

- Performed euthanasia procedures for an average of 9 patients per month, providing compassionate end-of-life counseling and coordinating cremation services within 48 hours.

CERTIFICATIONS

- North American Veterinary Licensing Examination, International Council for Veterinary Assessment, 2014
- DEA Controlled Substance Registration, US Drug Enforcement Administration, Diversion Control Division, 2014
- Fear Free Veterinary Professional Certification, Fear Free, LLC, 2018
- Diplomate, American Board of Veterinary Practitioners, American Board of Veterinary Practitioners, 2019